

# 2018 SECOND QUARTER FINANCIAL STATEMENTS



# **TABLE OF CONTENTS**

# FRESNO MADERA FARM CREDIT, ACA

# **2018 SECOND QUARTER FINANCIAL STATEMENTS**

Message to Shareholders	i
Management's Discussion and Analysis Financial Condition and Results of Operations	1
Financial Statements:  Consolidated Statements of Condition	3
Consolidated Statements of Income	4
Consolidated Statements of Changes in Members' Equity	5
Notes to Consolidated Financial Statements	6

### FRESNO MADERA FARM CREDIT, ACA

#### **2018 SECOND QUARTER FINANCIAL STATEMENTS**

#### **MESSAGE TO SHAREHOLDERS**

August 9, 2018

#### Dear Member:

These consolidated financial statements reflect the status of the Fresno Madera Farm Credit, ACA and its subsidiaries at the end of the Second Quarter of 2018. Results for interim periods are not necessarily indicative of results to be expected for the year. These financial statements were prepared and reviewed under the oversight of the Association's Audit Committee.

The shareholders' investment in the Association is materially affected by the financial condition and the results of the operation of CoBank. The CoBank, ACB and CoBank District quarterly and annual reports are available free of charge by accessing CoBank's website, <a href="https://www.cobank.com">www.cobank.com</a>, or may be obtained at no charge by contacting us at 4635 W. Spruce, P.O. Box 13069, Fresno, California 93794-3069 or by calling (559) 277-7000.

The undersigned certify they have reviewed this report, this report has been prepared in accordance with all applicable statutory or regulatory requirements and the information contained herein is true, accurate, and complete to the best of his or her knowledge and belief.

Keith Hesterberg

President and Chief Executive Officer

Fresno Madera Farm Credit, ACA

Fresno Madera PCA, FLCA

Sincerely,

Denise Waite

Audit Committee Chair

Fresno Madera Farm Credit, ACA

Fresno Madera PCA, FLCA

Joe Soto

Senior Vice President and Chief Financial Officer

Fresno Madera Farm Credit, ACA

Fresno Madera PCA, FLCA

# Management's Discussion and Analysis Financial Condition and Results of Operations

(Dollars in thousands, except as noted)

#### **RESULTS OF OPERATIONS**

Net income for the six months ended June 30, 2018 was \$12.0 million compared to \$10.8 million from the comparative period in 2017 representing an increase of \$1.2 million or 11%. Our earnings primarily reflect higher net interest income coupled with an increase in noninterest income related to a refund from the Farm Credit System Insurance Corporation and increased participation income from other Farm Credit System institutions. This was partly offset by an increase in our provision for loan losses and noninterest expense.

Net interest income increased \$1.7 million to \$16.0 million for the six months ended June 30, 2018 from the comparative period in 2017 due to higher average loan volume and increased earnings associated with our invested capital impacted by increased interest rates.

Noninterest income for the six months ended June 30, 2018 was \$5.0 million which is an increase of \$1.3 million or 37% from the comparative period in 2017. Noninterest income was positively impacted by a non-recurring refund of premiums previously paid to the Farm Credit System Insurance Corporation (FCSIC) after the FCSIC board voted to return excess funds to the system. Noninterest income also includes patronage distributions which reflect patronage income on direct borrowings from CoBank as well as participations purchased activity with CoBank and other Farm Credit Associations. Patronage income increased due to an increase in average volume outstanding in our participations sold portfolio.

The provision for loan losses for the six months ended June 30, 2018 was \$696 compared to \$238 in the comparative period in 2017. The provision is primarily due to an increase in our allowance for loan losses as a result of an increase in outstanding loan volume as well as a slight increase in credit risk associated with our loan portfolio. The provision in prior year was primarily due to an increase in our management allowance related to underlying risk factors in select commodities.

Noninterest expenses for the six months ended June 30, 2018 increased \$1.4 million, or 21%, to \$8.2 million compared to the same period in the prior year primarily due to higher salaries and employee benefits and technology related expenses. In August 2017, the Association executed an agreement with Farm Credit Financial Partners, Inc. (FPI) to transition its technology services from its current technology provider AgVantis to FPI. Of the \$960 increase in information technology (IT) expenses from prior period, \$877 is due to IT conversion related expenses. Salaries and benefits expense is higher due to an increased number of staff and the utilization of temporary staff during our technology conversion.

#### **LOAN PORTFOLIO**

Loan volume outstanding at June 30, 2018 was \$1,179 million, an increase of \$63 million from total loan volume at December 31, 2017 of \$1,116 million. Overall the increase in loan volume was driven by new loan originations across all segments of the portfolio along with higher utilization of existing loan commitments, specifically within our real estate and cooperative agribusiness segments.

As of June 30, 2018, the allowance for loan losses was \$6.8 million, an increase of \$717 from December 31, 2017, with the allowance as a percentage of loans at 0.57%. The increase in allowance for loan losses

# Management's Discussion and Analysis Financial Condition and Results of Operations

(Dollars in thousands, except as noted)

is primarily the result of an increase in our average outstanding loans as well as a slight increase in credit risk.

#### **CAPITAL RESOURCES**

The Association continues to have a sound capital position with a total regulatory capital ratio of 17.71% compared to the minimum of 15.50% established by the board of directors. Members' equity at June 30, 2018 was \$269.4 million representing an increase of \$12.0 million or 5% from December 31, 2017. The increase in Members' equity is attributed to the Association's net operating results.

For additional information, please refer to the "Notes to Consolidated Financial Statements" and the Association's 2017 Annual Report to Shareholders.

# **CONSOLIDATED STATEMENTS OF CONDITION**

(Dollars in thousands)

	June 30 2018		ecember 31 2017
	UNAUDITED		AUDITED
ASSETS			
Loans	\$ 1,179,418	\$	1,115,862
Less allowance for loan losses	6,775		6,058
Net loans	1,172,643		1,109,804
Cash	1,552		6,708
Accrued interest receivable	15,604		13,466
Investment in CoBank, ACB	32,447		32,001
Premises and equipment, net	4,243		4,304
Other assets	7,866		8,691
Total assets	\$ 1,234,355	\$	1,174,974
LIABILITIES  Note payable to CoBank, ACB Funds held Accrued interest payable Patronage distributions payable	\$ 884,339 73,451 1,699 113	\$	839,695 60,675 1,365 10,251
Other liabilities	5,345		5,598
Total liabilities	964,947		917,584
MEMBERS' EQUITY			
Capital stock and participation certificates	760		757
Unallocated retained earnings	268,648		256,633
Total members' equity	269,408		257,390
Total liabilities and members' equity	\$ 1,234,355	\$	1,174,974

The accompanying notes are an integral part of these consolidated financial statements.

# **C**ONSOLIDATED **S**TATEMENTS OF **I**NCOME

(Dollars in thousands)

	For the three months ended June 30					ix months June 30		
		2018		2017		2018		2017
	UN	AUDITED	UNA	AUDITED	UN	AUDITED	UNA	UDITED
INTEREST INCOME								
Loans	\$	13,403	\$	10,203	\$	25,358	\$	19,722
INTEREST EXPENSE								
Note payable to CoBank, ACB		4,960		2,867		8,931		5,235
Funds held		262		129		464		259
Total interest expense		5,222		2,996		9,395		5,494
Net interest income		8,181		7,207		15,963		14,228
Provision for Loan Losses		135		170		696		238
Net interest income after provision for loan losses		8,046		7,037		15,267		13,990
NONINTEREST INCOME								
Patronage distribution from Farm Credit Institutions		1,621		1,406		3,898		3,300
Farm Credit Insurance Fund rebate		-		-		673		-
Financially related services income		62		63		167		121
Loan fees		90		79		204		145
Other noninterest income		13		18		47		77
Total noninterest income		1,786		1,566		4,989		3,643
NONINTEREST EXPENSE								
Salaries and employee benefits		2,278		2,019		4,625		3,904
Occupancy and equipment		132		106		267		226
Farm Credit Insurance Fund premium		188		268		364		533
Information technology		939		410		1,763		803
Supervisory and examination costs		108		108		216		216
Other noninterest expense		565		542		1,004		1,155
Total noninterest expense		4,210		3,453		8,239		6,837
Income before income taxes		5,622		5,150		12,017		10,796
Provision for income taxes		-		-		2		2
Net income	\$	5,622	\$	5,150	\$	12,015	\$	10,794

The accompanying notes are an integral part of these consolidated financial statements.

# **CONSOLIDATED STATEMENTS OF CHANGES IN MEMBERS' EQUITY**

(Dollars in thousands)

UNAUDITED	Sto Parti	pital ck and cipation ificates	F	nallocated Retained Earnings	N	Total lembers' Equity
Balance at December 31, 2016	\$	757	\$	246,974	\$	247,731
Net income				10,794		10,794
Capital stock and participation certificates issued		29				29
Capital stock and participation certificates retired		(41)				(41)
Balance at June 30, 2017	\$	745	\$	257,768	\$	258,513
Balance at December 31, 2017	\$	757	\$	256,633	\$	257,390
Net income				12,015		12,015
Capital stock and participation certificates issued		38				38
Capital stock and participation certificates retired		(35)				(35)
Balance at June 30, 2018	\$	760	\$	268,648	\$	269,408

The accompanying notes are an integral part of these consolidated financial statements.

(Dollars in thousands, except as noted) (Unaudited)

#### 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

A description of the organization and operations of Fresno Madera Farm Credit, ACA (ACA) and subsidiaries, Fresno Madera Federal Land Bank Association, FLCA (FLCA) and Fresno Madera Production Credit Association, (PCA) (collectively, the Association), the significant accounting policies followed, and the financial condition and results of operations as of and for the year ended December 31, 2017 are contained in the 2017 Annual Report to Shareholders. These unaudited second quarter 2018 financial statements should be read in conjunction with the 2017 Annual Report to Shareholders.

The accompanying unaudited financial statements have been prepared in accordance with accounting principles generally accepted in the U.S. (GAAP) for interim financial information. Accordingly, they do not include all of the disclosures required by GAAP for annual financial statements and should be read in conjunction with the audited financial statements as of and for the year ended December 31, 2017 as contained in the 2017 Annual Report to Shareholders.

In the opinion of management, the unaudited financial information is complete and reflects all adjustments, consisting of normal recurring adjustments, necessary for a fair statement of results for the interim periods. The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year ending December 31, 2018. Descriptions of the significant accounting policies are included in the 2017 Annual Report to Shareholders. In the opinion of management, these policies and the presentation of the interim financial condition and results of operations conform with GAAP and prevailing practices within the banking industry.

In August 2016, the Financial Accounting Standards Board (FASB) issued guidance entitled "Classification of Certain Cash Receipts and Cash Payments." The guidance addresses specific cash flow issues with the objective of reducing the diversity in the classification of these cash flows. Included in the cash flow issues are debt prepayment or debt extinguishment costs and settlement of zero-coupon debt instruments or other debt instruments with coupon interest rates that are insignificant in relation to the effective interest rate of the borrowing. This guidance becomes effective for interim and annual periods beginning after December 15, 2017. The adoption of this guidance did not impact the Association's financial condition or its results of operations.

In June 2016, the FASB issued guidance entitled "Measurement of Credit Losses on Financial Instruments." The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. For public business entities that are not U.S. Securities and Exchange Commission filers this guidance becomes effective for interim and annual periods beginning after December 15, 2020, with early application permitted. The Association is evaluating the impact of adoption on its financial condition and results of operations.

In February 2016, the FASB issued guidance entitled "Leases." The guidance requires the recognition by lessees of lease assets and lease liabilities on the balance sheet for the rights and obligations created by those leases. This guidance becomes effective for interim and annual periods beginning after December 15, 2018, with early application permitted. The Association is evaluating the impact of adoption on its financial condition and results of operations.

(Dollars in thousands, except as noted) (Unaudited)

In May 2014, the FASB issued guidance entitled, "Revenue from Contracts with Customers." The guidance governs revenue recognition from contracts with customers and requires an entity to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Financial instruments and other contractual rights within the scope of other guidance issued by the FASB are excluded from the scope of this new revenue recognition guidance. In this regard, a majority of the Association's contracts are excluded from the scope of this new guidance. The guidance sets forth the requirement for new and enhanced disclosures. The Association adopted the new standard effective January 1, 2018. As the majority of the Association's revenues are not subject to the new guidance, the adoption of the guidance did not have a material impact on the financial position, results of operations, equity or cash flows.

Certain amounts in the prior period financial statements have been reclassified to conform to current financial statement presentation.

#### 2. Loans and Allowance for Loan Losses

A summary of loans follows:

·	Jı	une 30, 2018	Dece	mber 31, 2017
Real estate mortgage Production and intermediate-term	\$	742,728 231,631	\$	714,765 218,455
Agribusiness:		231,031		210,433
Cooperatives		90,312		66,224
Processing and marketing		78,692		78,580
Farm-related business		815		1,069
Energy		6,372		6,533
Lease receivables		28,868		30,236
Total loans	\$	1,179,418	\$	1,115,862

Unamortized deferred loan fees and costs totaled \$4.4 million and \$4.5 million as of June 30, 2018 and December 31, 2017, respectively.

The Association purchases and sells participation interests with other parties in order to diversify risk, manage loan volume and comply with Farm Credit Administration regulations. The following table presents information regarding participations purchased and sold as of June 30, 2018:

	Other Farm Credit Institutions			Non-Farm Credit Institutions				Total				
	Pι	ırchased	d Sold		Sold Purchased		Sold		Purchased			Sold
Real estate mortgage Production and intermediate-term	\$	85,662 6,149	\$	189,951 158,092	\$	1,938	\$	-	\$	87,600 6,149	\$	189,951 158,092
Agribusiness		148,656		55,613		-		-		148,656		55,613
Lease receivables		28,868		-		-		-		28,868		-
Energy		6,372		-		-		-		6,372		-
Total loans	\$	275,707	\$	403,656	\$	1,938	\$	-	\$	277,645	\$	403,656

(Dollars in thousands, except as noted) (Unaudited)

The following table shows loan and related accrued interest classified under the Farm Credit Administration Uniform Loan Classification System as a percentage of total loans and related accrued interest receivable by loan type as of:

		June 30, 2018	December 31, 2017
Real estate mortgage			
Acceptabl	e	98.12%	97.88%
OAEM		0.24%	1.52%
Substanda	ard	1.64%	0.60%
Total		100.00%	100.00%
Production and interme	diate-term		
Acceptabl	e	90.59%	90.91%
OAEM		2.50%	8.63%
Substanda	ard	6.91%	0.46%
Total		100.00%	100.00%
Agribusiness			
Acceptabl	e	96.19%	97.82%
OAEM		1.86%	1.97%
Substanda	ard	1.95%	0.21%
Total		100.00%	100.00%
Energy			
Acceptabl	e	100.00%	100.00%
Total		100.00%	100.00%
Lease receivables			
Acceptabl	e	89.03%	99.69%
OAEM		0.05%	0.31%
Substanda	ard	10.92%	0.00%
Total		100.00%	100.00%
Total Loans			
Acceptabl	e	96.16%	96.57%
OAEM		0.91%	2.93%
Substanda	ard	2.93%	0.50%
Total		100.00%	100.00%

High risk assets consist of impaired loans and other property owned. These nonperforming assets (including related accrued interest) and related credit quality are as follows:

	June 30, 2018			December 31, 2017
Nonaccrual loans:				
Real estate mortgage	\$	-	\$	6
Production and intermediate-term		-		48
Total nonaccrual loans		-		54
Accruing restructured loans		-		=
Accruing loans 90 days past due		-		=
Other property owned		-		-
Total high risk assets	\$	-	\$	54

(Dollars in thousands, except as noted) (Unaudited)

Additional impaired loan information is as follows:

	June 30, 2018					December 31, 2017						
			U	npaid			Unpaid					
	Carrying	g	Pr	incipal		Related		arrying	Ρ	rincipal	Related	ı
	Value		В	alance	Α	llowance		Value	Е	Balance	Allowand	:e
Impaired loans with no related												
allowance for credit losses:												
Real estate mortgage	\$	-	\$	-	\$	-	\$	6	\$	34	\$	-
Production and intermediate-term		-		-		-		48		52		-
Total impaired loans	\$	-	\$	-	\$	-	\$	54	\$	86	\$	-

The decrease in impaired loans during the six months ended June 30, 2018 is primarily due to principal paydowns from existing impaired loans.

For the Three Months Ended							
30, 2018	June 30, 2						
Interest	Average						

	June	30, 2018	June 3	30, 2017
	Average	Interest	Average	Interest
	Impaired	Income	Impaired	Income
	Loans	Recognized	Loans	Recognized
Impaired loans with a related				
allowance for credit losses:				
Agribusiness				
Process and marketing	\$	- \$ -	\$ 10	\$ -
Total			10	-
Impaired loans with no related				
allowance for credit losses:				
Real estate mortgage			10	-
Total			10	-
Total impaired loans	\$	- \$ -	\$ 20	\$ -

For	the	Six	Months	Ended

	<u></u>	ror the Six M	onthis Ended	
	June	30, 2018	June 3	0, 2017
	Average Impaired	Average Interest Impaired Income		Interest Income
	Loans	Recognized	Loans	Recognized
Impaired loans with a related				
allowance for credit losses:				
Agribusiness				
Process and marketing	\$ -	- \$ -	\$ 13	\$ -
Total with related allowance			13	-
Impaired loans with no related				
allowance for credit losses:				
Real estate mortgage		-	11	-
Total with no related allowance	-	-	11	-
Total impaired loans	\$	- \$ -	\$ 24	\$ -

(Dollars in thousands, except as noted) (Unaudited)

The following tables provide an age analysis of past due loans (including accrued interest).

June 30, 2018	Cui	rrent Loans	30-89 Days Past Due		90 Days or More Past Due	 otal Loans utstanding	d	crual loans 90 ays or More Past Due
Real estate mortgage	\$	749,698	\$ 5,43	4	\$ -	\$ 755,132	\$	-
Production and intermediate-term		234,112		-	-	234,112		-
Agribusiness		170,389		-	-	170,389		-
Energy		6,376				6,376		
Lease receivables		29,013		-	-	29,013		-
Total	\$	1,189,588	\$ 5,43	4	\$ -	\$ 1,195,022	\$	-
December 31, 2017	_							
Real estate mortgage	\$	725,625	\$	-	\$ 6	\$ 725,631	\$	-
Production and intermediate-term		217,998	2,39	0	48	\$ 220,436		-
Agribusiness		146,344		-	-	146,344		-
Energy		6,536		-	-	6,536		-
Lease receivables		30,381		-	=	30,381		=
Total	\$	1,126,884	\$ 2,39	0	\$ 54	\$ 1,129,328	\$	-

A summary of changes in the allowance for loan losses by loan type is as follows:

For the Three Months Ended June 30, 2018	Real estat	-	 roduction and ermediate- term	ļ	Agribusiness	Energy		Lease receivables	Total
Allowance for Credit Losses:									
Balance at March 31, 2018	\$ 2	289	\$ 3,683	\$	1,599 \$		25	\$ 1,023	\$ 6,619
Charge-offs		-	-		-		-	-	-
Recoveries		-	-		21		-	=	21
Provision for Loan Losses/(Loan loss reversal)		74	187		55		(1)	(180)	135
Balance at June 30, 2018	\$ 3	363	\$ 3,870	\$	1,675 \$		24	\$ 843	\$ 6,775

For the Three Months Ended June 30, 2017	 al estate ortgage	 oduction and ermediate- term	A	gribusiness	Energy		Lease receivables	Total
Allowance for Credit Losses:								
Balance at March 31, 2017	\$ 549	\$ 2,128	\$	1,997 \$		3	\$ 1,079	\$ 5,756
Charge-offs	-	-		-		-	-	-
Recoveries	-	-		61		-	-	61
Provision for Loan Losses/(Loan loss reversal)	(55)	697		(514)		(3)	45	170
Balance at June 30, 2017	\$ 494	\$ 2,825	\$	1,544 \$		-	\$ 1,124	\$ 5,987

For the Six Months Ended June 30, 2018	Real estate mortgage		Production and stermediate- term	A	Agribusiness	Energy		Lease receivables	Total
Allowance for Credit Losses:									
Balance at December 31, 2017	\$ 39	3 \$	3,203	\$	1,422 \$	4	1	\$ 999	\$ 6,058
Charge-offs		-	=		-		-	-	-
Recoveries		-	-		21		-	_	21
Provision for Loan Losses/(Loan loss reversal)	(3	O)	667		232	(1)	7)	(156)	696
Balance at June 30, 2018	\$ 36	3 \$	3,870	\$	1,675 \$	2-	4	\$ 843	\$ 6,775

For the Six Months Ended June 30, 2017		l estate rtgage	 duction and mediate- term	A	gribusiness	Energy		Lease receivables		Total
Allowance for Credit Losses:										
Balance at December 31, 2016	\$	470	\$ 2,016	\$	2,046 \$		3	\$ 1,245	\$	5,780
Charge-offs		-	=		(92)		-	=		(92)
Recoveries		-	-		61		-	-		61
Provision for Loan Losses/(Loan loss reversal)		24	809		(471)		(3)	(121)	)	238
Balance at June 30, 2017	\$	494	\$ 2,825	\$	1,544 \$		-	\$ 1,124	\$	5,987

## **Notes to Consolidated Financial Statements**

(Dollars in thousands, except as noted) (Unaudited)

A summary of the allowance for loan losses and period end recorded investment in loans (including accrued interest) is as follows:

	Real estate mortgage	-	roduction and ermediate- term	P	Agribusiness	Energy	r	Lease eceivables	Total
Allowance for Credit Losses:									
Ending balance: Allowance individually									
evaluated for impairment	\$ -	\$	=	\$	-	\$ -	\$	- 5	
Ending balance: Allowance collectively									
evaluated for impairment	363		3,870		1,675	24		843	6,775
Balance at June 30, 2018	\$ 363	\$	3,870	\$	1,675	\$ 24	\$	843	6,775
Recorded Investments in Loans Outstanding:									
Ending balance: Loans individually									
evaluated for impairment	\$ -	\$	-	\$	-	\$ -	\$	- 5	-
Ending balance: Loans collectively									
evaluated for impairment	755,132		234,112		170,389	6,376		29,013	1,195,022
Balance at June 30, 2018	\$ 755,132	\$	234,112	\$	170,389	\$ 6,376	\$	29,013	1,195,022

	 eal estate nortgage	 oduction and rmediate- term	A	gribusiness	Energy	r	Lease receivables	Total
Allowance for Credit Losses:								
Ending balance: Allowance individually								
evaluated for impairment	\$ =	\$ -	\$	=	\$ -	\$	=	\$ -
Ending balance: Allowance collectively								
evaluated for impairment	393	3,203		1,422	41		999	6,058
Balance at December 31, 2017	\$ 393	\$ 3,203	\$	1,422	\$ 41	\$	999	\$ 6,058
Recorded Investments in Loans Outstanding:								
Ending balance: Loans individually								
evaluated for impairment	\$ 6	\$ 48	\$	-	\$ -	\$	-	\$ 54
Ending balance: Loans collectively								
evaluated for impairment	725,625	220,388		146,344	6,536		30,381	1,129,274
Balance at December 31, 2017	\$ 725,631	\$ 220,436	\$	146,344	\$ 6,536	\$	30,381	\$ 1,129,328

The Association recorded no troubled debt restructurings during the six months ended June 30, 2018.

#### 3. CAPITAL

A summary of select capital ratios based on a three-month average and minimums set by the Farm Credit Administration follows:

				Capital	
		December 31,	Regulatory	Conservation	
	June 30, 2018	2017	Minumums	Buffer	Total
Risk Adjusted:					
Common equity tier 1 ratio	17.20%	18.16%	4.50%	2.5%*	7.00%
Tier 1 capital ratio	17.20%	18.16%	6.00%	2.5%*	8.50%
Total capital ratio	17.71%	18.67%	8.00%	2.5%*	10.50%
Permanent capital ratio	17.29%	18.25%	7.00%	-	7.00%
Non-risk-adjusted:					
Tier 1 leverage ratio	19.58%	21.08%	4.00%	1.00%	5.00%
Unallocated retained earnings and					
equivalents leverage ratio	20.30%	21.81%	1.50%	_	1.50%

<sup>\*</sup> The 2.5% capital conservation buffer over risk-adjusted ratio minimums will be phased in over three years under the FCA capital requirements.

### **Notes to Consolidated Financial Statements**

(Dollars in thousands, except as noted) (Unaudited)

#### 4. INCOME TAXES

The Tax Cuts and Jobs Act of 2017 enacted in late 2017, among other changes, lowered the federal corporate tax rate from 35 percent to 21 percent beginning in 2018. Refer to the 2017 Annual Report to Shareholders for additional information.

#### **5. FAIR VALUE MEASUREMENTS**

Accounting guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability. Refer to Note 2 in the 2017 Annual Report to Shareholders for a more complete description.

The Association had no assets or liabilities measured at fair value on a recurring or non-recurring basis at June 30, 2018 or December 31, 2017.

#### **6. SUBSEQUENT EVENTS**

The Association has evaluated subsequent events through August 9, 2018 which is the date the financial statements were issued, and no material subsequent events were identified.





# Fresno Madera Farm Credit, ACA

Fresno Madera Production Credit Association
Fresno Madera Federal Land Bank Association, FLCA
PO Box 13069 • Fresno, CA 93794-3069
www.fmfarmcredit.com • 559-277-7000